

# Helping Law Firms Comply and Outperform



As the vulnerabilities of lawyers as gatekeepers to the financial services industry have come into sharper focus the heat has turned up in recent years on the legal profession to demonstrate more effective compliance with AML and KYC obligations.

At KYC360 we understand the unique challenges faced by law firms in a highly competitive market where the costs of compliance can be a significant drag on the profitability of client relationships.



Key challenges of the industry include:

## / **Complex client relationships**

Your firm will often engage with a diverse range of clients, including individuals, corporations, and government entities. Managing complex client relationships, conducting proper due diligence and assessing potential conflicts of interest require advanced screening technologies that can analyse client data, monitor adverse media and identify potential risks effectively.

## / **Conflict of interest management**

Identifying and managing conflicts of interest is a critical challenge for your business. Advanced screening technologies can help identify potential conflicts by analysing client data, relationships and prior engagements. By streamlining conflict checking processes, you can avoid conflicts of interest, protect client interests and maintain professional integrity.

## / **Integration with practice management systems**

Efficient integration with practice management systems is vital for your business to streamline KYC, screening, and onboarding processes. Seamless data flow between systems, such as client relationship management (CRM), document management and billing systems, can optimise workflows, enhance collaboration and improve overall operational efficiency.



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Our award-winning solutions address your specific challenges by offering award-winning customer on-boarding, screening and lifecycle management solutions that enhance risk management, streamline compliance processes and maintain the highest standards of confidentiality and professionalism - all at a lower cost and with fewer resources.

KYC360's suite of Customer Lifecycle Management software solutions is designed to transform your business processes, enabling you to outperform commercially through operational efficiency gains and superior CX whilst remaining fully compliant with evolving regulatory standards.

Learn more at [kyc360.com](https://kyc360.com)



## Compliance process transformation

Replace manual, error-prone compliance tasks at on-boarding and throughout the client lifecycle with automated, risk-based and flexible solutions that allow you to accelerate your time to revenue and customer time to service without compromising compliance assurance.



## Meet regulator expectations fast

We leverage the lessons of over thirty years of compliance experience in the legal profession and financial services industry to help law firms accelerate their ability to comply with new and rapidly evolving regulatory standards.



## Outstanding client experience

Achieve a competitive advantage by complying with award-winning technology that delivers a first-rate client experience.



## Ease of integration

Ease of integration with your existing systems is vital to rapid ROI. Our no-code solutions can be configured, integrated and deployed either on-premise or with two-way RESTful API solutions to best suit your requirements in multi-tenanted or private cloud infrastructures.